

### **Editorial Overview**

805 Living is a high-end regional lifestyle magazine that combines the best of both worlds: the quality and style of a national publication with smart, locally relevant, actionable editorial.

Our focus highlights the vibrant communities of western Los Angeles, Ventura, Santa Barbara, and San Luis Obispo Counties. Readers depend on 805 Living for its exciting mix of home design, fashion, entertaining, health and wellness, philanthropy, recreation, shopping, dining out, cooking, wines and spirits, family, events, travel, and, most important, the extraordinary people who call this unique region of Southern California home.



FEATURE STORIES capture the spirit and style of the area and the notable neighbors who call it their home. Our feature stories often include entertaining, home design, and exciting travel destinations, (along with stunning photography and art direction), but we also include profiles on many of the individuals who make a difference with our lives right here at home.

PULSE Whether it's a profile of an interesting personality, a tip from an expert in a particular field, or a look at what's trending in local businesses, Pulse finds the beats and rhythms of our communities.

FINDS Shopping. Fashion. Travel. *Finds* is a potpourri of stylish, must-have products. *Finds/Style* is a "look book" of fashion and accessories. *Finds/Travel* helps readers plan extraordinary getaways in the 805 and beyond.

INSIDER spotlights the hottest events and activities taking place in the region, including concerts, theater, festivals, dance, visual arts, charity events, sports, and more.

MIND BODY SOUL Our focus on health and wellness features local resources and area experts to help enhance the mind, body, and soul.

GOOD DEEDS Our social pages highlight the charitable community.

ARTS & CULTURE encompasses the literary, musical, and performance arts. This column is a lively look at the people and events that entertain us.

FACES IN THE CROWD some are well known and "out there" while others are more of the behind-thescenes types. Either way, with this column we'll get to know a little more about our Central Coast neighbors doing something unique for the region.

UPGRADES offers creative ideas for interior and exterior home improvements.

TASTE incorporates food, recipes, wines, and spirits into each issue, as well as where to find them locally.

WHERE TO EAT NOW Appetizing intelligence from the new, the classic, and the best restaurants in the region.

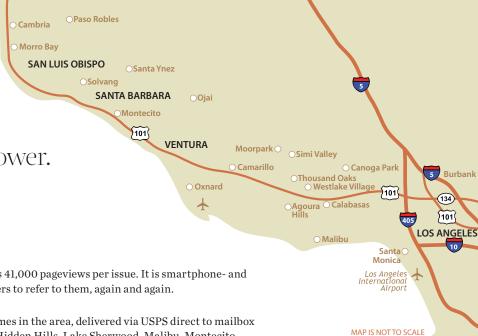
DINING GUIDE A spotlight of fine and casual dining establishments that includes the most comprehensive dining guide around.

P.S. SKETCHPAD Award-winning illustrator Greg Clarke's humorous take on life.

## 805 Living is Everywhere

Published 10 times a year, 805 Living has the most comprehensive strategic distribution plan that targets affluent

customers with buying power.



**CIRCULATION** 

25,000 Print Copies, 10x a Year

Digital Edition is complimentary and averages 41,000 pageviews per issue. It is smartphone- and tablet-compatible. Archived editions allow readers to refer to them, again and again.

Copies Direct Mailed to the most affluent homes in the area, delivered via USPS direct to mailbox in Agoura Hills, Calabasas, Dos Vientos Ranch, Hidden Hills, Lake Sherwood, Malibu, Montecito, North Ranch, Santa Barbara, Santa Rosa Valley, Thousand Oaks, and Westlake Village.

Direct-Mail Copies to Area C-Level Executives (CEOs, CFOs, COOs, etc.)

#### **Paid Subscriptions**

Luxury Hotels: Copies distributed at four- and five- star hotels including Four Seasons Hotel Westlake Village (exclusive local magazine in-room), Ojai Valley Inn, Belmond El Encanto, San Ysidro Ranch, Hotel Californian, Ritz-Carlton Bacara Santa Barbara, Rosewood Miramar Beach, Canary Hotel, Fess Parker Wine Country Inn, The Landsby, Dolphin Bay Resort & Spa, Hotel Cerro, Hotel San Luis Obispo, Allegretto Vineyard Resort, and more.

Newsstands: Albertsons, CVS, Gelson's, Lassen's, Lazy Acres, Pavilions, Ralphs, Trader Joe's, Vons, Whole Foods, providing a consistent spot for consumers to find the publication.

Other Distribution Locations include shopping centers, grocery stores, restaurants, hospitals, country clubs, real estate and wealth management offices, banks, visitors and convention bureaus, and chambers of commerce.

Widely Circulated throughout four counties: Western Los Angeles, Ventura, Santa Barbara, and San Luis Obispo counties.

Agoura Hills Hidden Hills Newbury Park Santa Ynez Valley Bell Canyon Lake Sherwood Nipomo Simi Valley Calabasas Los Olivos Oak Park Solvang Camarillo Malibu Ojai Summerland Cambria Thousand Oaks Montecito Paso Robles Carpinteria Pismo Beach Ventura Moorpark Canoga Park Morro Bay San Luis Obispo Westlake Village Dos Vientos Ranch North Ranch Santa Barbara Woodland Hills

100% pick-up rate shows popularity of magazine.

# 805 Living Digital Advertising

Choose one, mix and match, or combine with print advertising for a powerful multi-platform marketing campaign.



#### **Digital Edition**

Average of 41,000 pageviews per issue

Free to readers and available at **805living.com** 

PRESENTING SPONSORSHIP OF ISSUE

Gives your brand premium positioning **opposite front cover** 



contact your sales representative or Jennifer Vogelbach, associate publisher, at 818-427-3496 or jennifer@805living.com



EMBED VIDEO OVER BRANDING AD IN ISSUE Available when running a full-page ad in the print edition.









#### Social Media

50,000 followers on Instagram, Facebook, X, Threads, and Pinterest who tune into our channels for news, happenings, and more.

SPONSORED SPOTS & CUSTOM CAMPAIGNS

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#### E-mail Advertising

Datebase of 19,000 contacts

Average open rate 35% (higher than industry average)

Drive traffic and leads to your website

PRESENTING SPONSORSHIP with top billing, sponsored content, and banner ads



#### **SPONSORED**

Enrich Your World and Discover Europe on a Luxury River Cruise

At Scenic, we believe the journey is just as important as the destination. From the moment you step on board one of our luxury ships, expect impeccable service, world-class dining, and unforgettable on-shore excursions, all-included in the one price you pay. Enjoy the finest 5-star river cruising at its most intimate. Order your free brochure to start planning your unforgettable Scenic vacation at scenicusa.com/brochures.



E-NEWSLETTER, "THE INSIDER": WHAT TO DO BETWEEN THE ISSUES Deploys mid-month, every month

SPONSORED CONTENT & BANNER AD









#### **Fast Facts**

DIGITAL EDITION Average of 41,000 pageviews per issue

DEDICATED E-BLAST 19,000 recipients in our database

SOCIAL MEDIA 50,000 followers on Instagram, Facebook, X, Threads, and Pinterest

**VIDEO** 

Embed your video in our digital edition

SPONSORSHIP OPPORTUNITIES Digital edition, e-newsletter



DEDICATED EMAIL Can include video, links to your website, and photos

### **Custom Content Studio**

805 Living delivers high-quality production value through our **branded custom content and advertising** to ensure your unique story finds our audience across all platforms.

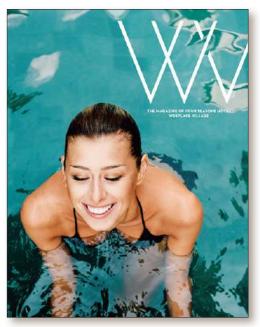
**BRANDED CUSTOM CONTENT** 

**CUSTOM ADS** 

**CUSTOM PUBLISHING** 







Custom publication for Four Seasons Hotel Westlake Village

### 805 Living Themed Advertorials

**REALTORS OF DISTINCTION** 

INTERIOR DESIGNER SPOTLIGHT

HOME DESIGN RESOURCE GUIDE (for interior and landscape designers, retailers)

**DESTINATION CITY GUIDE** 

(for tourism bureaus to showcase where to eat/stay/dine/play)

**GIVING COUNTS** 

(for nonprofits to share "what they do" and "what they need")

THE GREAT ESCAPE

(for hotels, resorts, and travel destinations)

SPONSORSHIP OF 805 LIVING'S FARMERS' MARKET GUIDE

FINANCIAL INTELLIGENCE (for wealth advisors)

MODERN HEALTH MATTERS (for medical professionals)

TASTE OF THE VINE (for wineries)

WINEMAKER WISDOM (for wineries)







## An Audience Worth Investing In

805 Living connects your brand to our **affluent readers** who turn to the magazine for the inside scoop on living the good life in the 805 and beyond. Our readers are powerful consumers ... they are uniquely positioned with the desire and the means to enhance their lives.



805 LIVING READERS ARE IN THE PRIME OF THEIR EARNING AND SPENDING YEARS. THEY ARE AFFLUENT AND POISED TO BUY:

- · Average age is 38.
- · 80% are homeowners.
- Median household income: \$195,000
- Median net worth: \$1,900,000
- Median home value: \$1,500,000
- · 73% are married.

805 LIVING READERS ARE ENGAGED AND PASSIONATE ABOUT THE MAGAZINE.

805 Living is a controlled circulation magazine. Our readers prove they love the magazine by actively seeking out each issue. They respond to both the editorial and the advertising in the magazine. In fact, according to a survey in 805 Living:

- 96% rate the magazine as "very good" to "excellent."
- 74% have shopped with our advertisers after seeing their ad in 805 Living.
- 100% will recommend 805 Living to others.
- 100% will pick up/read 805 Living again.

MANY OF THE COMMUNITIES IN THE 805 AREA AND SURROUNDING CITIES BOAST MEDIAN HOUSEHOLD INCOMES THAT ARE ON PAR WITH SOME OF THE WEALTHIEST, HIGHER-PROFILE COMMUNITIES IN THE COUNTRY.\*

Hidden Hills: \$245,694 Lake Sherwood: \$230,000 Bell Canyon: \$208,508 Malibu: \$130,432 Montecito: \$130,129 Oak Park: \$117,326 Calabasas: \$117,176 Westlake Village: \$115,550 Agoura Hills: \$107,268 Moorpark: \$99,353 Thousand Oaks: \$99,115 Santa Ynez: \$97,911

### 805 Living is distributed in all of these cities.

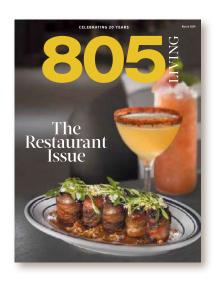
#### **Compared To Other Affluent U.S. Communities:**

Palo Alto, CA: \$126,771
Englewood Cliffs, NJ
(affluent Manhattan suburb): \$138,780
Newport Beach, CA: \$107,991
Birmingham, MI: \$107,161
Greenwich, CT: \$90,359
Brentwood, CA: \$88,697
Beverly Hills, CA: \$87,366
Southampton, NY: \$77,130

Median HHI in U.S. (in 2014 dollars), 2010–2014: \$53,482; \*Source U.S. Census (2014)

### 2025 Editorial Calendar & Deadlines

Issue	Ad Close (call for extension)	Creative Due Date*	Editorial Highlights
Winter Issue (out late January)	December 23	December 30	New Year, Fresh Start
March	January 27	February 3	The Restaurant Issue SPECIAL ADVERTISING SECTION: Taste of the Vine (for wineries)
April	February 24	March 3	The Home Issue SPECIAL ADVERTISING SECTIONS: Interior Designer Spotlight Home Design Resource Guide Realtors of Distinction
May	March 28	April 4	The Travel Issue SPECIAL ADVERTISING SECTIONS: The Great Escape Discover Santa Ynez Valley
June	April 25	May 2	The Drinks Issue SPECIAL ADVERTISING SECTION: 805 Living Annual Cocktail Week
Summer Issue (out early July)	May 30	June 6	Summer Fun
September	July 25	August 1	Food & Wine SPECIAL ADVERTISING SECTIONS: Taste of the Vine (for wineries) Winemaker Wisdom (for wineries) Discover Paso Robles
October	August 27	September 3	Arts & Culture SPECIAL ADVERTISING SECTION: Realtors of Distinction
November	September 26	October 3	Giving Back Issue SPECIAL ADVERTISING SECTION: Giving Counts: Nonprofit Directory
December	October 27	October 31	Holiday Issue & Gift Guide SPECIAL ADVERTISING SECTION: Gifted



If you are interested in advertising and an issue closing date has passed, please contact your sales representative and we will do our best to accommodate you.

**Advertising Inquiries** Jennifer Vogelbach, associate publisher 818-427-3496 jennifer@805living.com

#### Advertising contract must be signed to reserve space.

 $Is sue\ distribution\ begins\ on\ the\ first\ of\ the\ month,\ with\ the\ exception\ of\ the\ winter\ is sue\ that\ will$ be distributed at the end of January and the summer issue that will be distributed in early July. \*Editorial themes and closing dates are subject to change.